

## SAP SD Consultant – Course Content

– 40 hours

### **SAP SD Course Curriculum:**

#### **Master data:**

- Organizational Structures
- Business Partners

#### **Sales Processing:**

- Creating and processing sales orders
- Sales document types
- Item categories
- Schedule line categories
- Partner determination
- Contracts and scheduling agreements
- Incompletion logs
- Material determination, material listing/exclusion
- Free goods

#### **Delivery Processing:**

- Creating and processing deliveries
- Controlling inbound and outbound deliveries
- Packing
- Packing Functions
- good receipt and goods issue
- Stock transfer with delivery

#### **Billing Processing:**

- Forms of Billing
- Credit and Debit memos
- Methods for creating Billing Documents
- Collective processing of billing documents
- Accounts Determination
- Business Area account assignment
- Special Features of SD & FI Interface

#### **Pricing Procedures:**

- Defining and maintaining prices, surcharges, and discounts
- Creating condition tables, access sequences, and condition types
- Using prices and other conditions in sales documents
- Promotions and Rebate processing

**Cross Functional settings in SD:**

Copying control

Output determination

Text Control

Overview of configuring printed documents in SD

Introduction to basic system enhancements(user exits)

Introduction to personalization (e.g. transaction variants)

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[info@selflearningsap.com](mailto:info@selflearningsap.com)**